

A concise, honest Opliora demonstration.

Use protected sample data only. Never imply that demo metrics are customer outcomes.

TIME	STORY	SCREEN
0-2 min	Confirm audience role and one operational friction	Landing fit check
2-5 min	Show one order and its current risk	Dashboard / manufacturing order
5-9 min	Follow design, plan, build and verify handoffs	Order, planning, production, quality
9-12 min	Show data boundary and role controls	Trust centre / demo protection
12-15 min	Estimate value and agree a pilot question	ROI / consultation brief

Choose the shortest relevant story.

The demo should answer the visitor's question, not tour every menu.

Production manager

Lead with risk, flow, due dates and decisions.
End on analytics and pilot outcomes.

Operator

Lead with My Day, controlled instructions,
progress and exception reporting.

Quality lead

Lead with inspections, evidence, NCR
ownership, revisions and traceability.

Purchasing

Lead with demand, shortages, supplier timing
and the link back to active orders.

Say what is true and label what is illustrative.

Use these guardrails in every live or recorded demonstration.

USE	AVOID
This is protected sample data.	A customer achieved this result.
The pilot will validate this assumption.	You will save exactly this amount.
The database can remain in your environment.	We can never access any customer data.
This integration path is scoped.	Everything integrates out of the box.
The signed SLA defines the commitment.	Support will always respond immediately.

Leave with a testable next step.

Capture the decision context while it is fresh.

01	Which workflow creates the most repeated coordination?	Notes: _____
02	Who owns the baseline and result approval?	Notes: _____
03	Which systems must remain the source of record?	Notes: _____
04	What is the customer-controlled hosting boundary?	Notes: _____
05	Which roles join the first pilot?	Notes: _____
06	What would make the pilot a clear go or no-go?	Notes: _____